

# Private Enforcement of Anti-trust Damages in Europe

## A Germanic Perspective on Directive 2014/104/EU

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### Abstract

If an undertaking infringes European or national competition law, the infringers must expect to face a large range of possible sanctions, of both a public law and a private law nature. Regarding the latter, we take note in this paper of anti-trust actions for damages by private claimants; these have become ever more significant in the anti-trust debate. Against a background of divergent developments in the European Member States, the European legislator has adopted Directive 2014/104/EU,<sup>1</sup> with the aim of facilitating the full compensation of damage suffered by those affected by violations of European or national competition law, and to coordinate public and private enforcement measures. The Member States must implement this Directive into their national systems. This paper gives an overview of the Directive, analyses its most important provisions and then discusses the international issues raised in cases concerning cross-border anti-competitive activities.

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<sup>1</sup> Directive 2014/104/EU of the European Parliament and of the Council of 26 November 2014 on certain rules governing actions for damages under national law for infringements of the competition law provisions of the Member States and of the European Union Text with EEA relevance, OJ 2014 L349, 1 ff (DADA).

## I Introduction

If an undertaking infringes EU competition rules, namely Art 101, 102 TFEU,<sup>2</sup> or national competition laws, such as the German Act against Restraints on Competition,<sup>3</sup> the Austrian Cartel Act 2005<sup>4</sup> or the Hungarian Cartel Act,<sup>5</sup> for instance, it must traditionally assume the possibility of public law sanctions. The most important of these – and arguably the one which dominates media coverage in this area – are fines, which may be imposed by the European Commission, or else by the National Competition Authorities (NCAs).

Over the past year, developments in Brussels have been influenced by the change in the European Competition Commissioner: Joaquín Almunia left the office, to be succeeded by Margrethe Vestager. Almunia's legacy is no mean one; his final year brought substantial fines, totalling approximately EUR 1.69 billion,<sup>6</sup> including a staggering EUR 953 million penalty imposed on six companies for their participation in an automotive ball bearings cartel.<sup>7</sup> Other notable 2014 penalties included fines on a manufacturer of high-voltage power cables (EUR 302 m),<sup>8</sup> three manufacturers of car seat foam (EUR 114 m),<sup>9</sup> four smart card chip producers (EUR 138 m),<sup>10</sup> and several financial services institutions for colluding on Swiss franc interest rate derivatives (EUR 94 m)<sup>11</sup>.

There is a basic rule that EU competition law takes precedence (in application) over the anti-trust laws of the European Member States.<sup>12</sup> However, EU competition law only covers offences that extend, at the least in their impact, beyond the borders of any single Member State, and thus affect the European Single Market. Cartels and abusive practices by undertakings with a dominant market position that do not affect intra-(Member) State trade remain under the jurisdiction of the national legislator and the NCAs. These national competition authorities also handed out enormous fines in 2014 against many companies; the German *Bundeskartellamt*

<sup>2</sup> Treaty on the Functioning of the European Union (TFEU) OJ 2010 C83, 47.

<sup>3</sup> German Act against Restraints on Competition (*Gesetz gegen Wettbewerbsbeschränkungen*, GWB) (2013) I German Federal Law Gazette (dBGBl.) 1750 in the version valid on 1.10.2014, dBGBl I 2014, 1066.

<sup>4</sup> Austrian Cartel Act (*Bundesgesetz gegen Kartelle und andere Wettbewerbsbeschränkungen – Kartellgesetz 2005*, KartG 2005) (2005) 61 Austrian Federal Law Gazette (öBGBl) I No.

<sup>5</sup> 1996. évi LVII. törvény a tisztességtelen piaci magatartás és a versenykorlátozás tilalmáról (Act LVII of 1996 on the Prohibition of Unfair Trading Practices and Unfair Competition).

<sup>6</sup> Even this fell short of the 2013 figure, when fines totalled EUR 1.9 bn.

<sup>7</sup> Commission Decision of 19.3.2014 (Case AT.39922 – Bearings), Official Journal (OJ) C238, 23.7.2014, 10–12. Notably, JKETK, a Japanese company, received full immunity for blowing the whistle on the cartel.

<sup>8</sup> Commission Decision of 2.4.2014 (Case AT.39610 – Power Cables), OJ C319, 17.9.2014, 10–15.

<sup>9</sup> Commission Decision of 29.1.2014 (Case AT.39801 – Foam), OJ C354, 8.10.2014, 6–9.

<sup>10</sup> Commission Decision of 3.9.2014 (Case AT.39574 – Smart Card Chips), unpublished.

<sup>11</sup> Commission Decision of 21.10.2014 (Case AT.39924 – Swiss Franc Related Derivatives), unpublished. UBS and Barclays received full immunity from prosecution for whistle-blowing on the cartel and cooperating with the Commission, saving them colossal fines of EUR 2.5 bn and EUR 690 m respectively. Several other banks received substantial reductions in fines for cooperating.

<sup>12</sup> Art 3 para 2 (1) Council Regulation (EC) No 1/2003 of 16 December 2002 on the implementation of the rules on competition laid down in Articles 81 and 82 of the Treaty, OJ 2003 L 001, 1–25.

alone clocked up almost EUR 1 billion,<sup>13</sup> fining – among others – beer brewers (EUR 338 million),<sup>14</sup> sugar producers (EUR 280 million),<sup>15</sup> and sausage manufacturers (EUR 338 million)<sup>16</sup>. The French *Autorité de la concurrence* imposed record fines of EUR 1.09 billion, among others against manufacturers of household and hygiene products.<sup>17</sup> In Austria, the courts had already imposed fines of about EUR 25 million in 2013 based solely on applications by the independent *Bundeszweibewerbsbehörde*.<sup>18</sup>

Those who engage in anti-competitive activities are, however, not only faced with the possibility of hefty fines and other public law sanctions, but also with civil law consequences, such as court actions brought by other enterprises other non-state, i.e. private, individuals who have sustained losses as a result of such anti-competitive conduct. Besides injunctions, such actions seek compensation for harm sustained due to the offence. The CJEU held as early as 1964, in the *Costa/ENEL* case,<sup>19</sup> that it is not only the Member States which are the legal subjects of the European legal order established by European primary law, but also individuals, who are subject to obligations under Community law and of course also have rights under the same law. Hence, it has been established since the 1960s that anti-competitive conduct can trigger an entitlement on the part of third parties to compensation under the European legal system. In 1974, in the *BRT I* case,<sup>20</sup> the CJEU also recognised that (what are now) Art 101 and 102 TFEU have a direct effect regarding individuals, and directly give rise to their having rights which must be upheld in the courts of the Member States. Originally, the CJEU – not following the opinion of Advocate General *van Gerven*<sup>21</sup> – rejected the idea of a compensation claim directly derived from European primary law in 1994 in the *Banks* case.<sup>22</sup> It was only with the suitably-named *Courage* case<sup>23</sup> in 2001 that the Strasbourg Court revised this position; nowadays it is established case law that there can be a compensation claim directly based on the TFEU.<sup>24</sup>

<sup>13</sup> *Bundeskartellamt*, online, <[http://www.bundeskartellamt.de/SharedDocs/Meldung/EN/Pressemitteilungen/2014/23\\_12\\_2014\\_Jahresr%C3%BCckblick.html?nn=3591568](http://www.bundeskartellamt.de/SharedDocs/Meldung/EN/Pressemitteilungen/2014/23_12_2014_Jahresr%C3%BCckblick.html?nn=3591568)> (31.3.2015).

<sup>14</sup> *Bundeskartellamt*, online <[http://www.bundeskartellamt.de/SharedDocs/Entscheidung/DE/Fallberichte/Kartellverbot/2014/B10-105-11.pdf;jsessionid=DE393BCB2B8E5840ECD494C88D38EE7B.1\\_cid371?\\_\\_blob=publicationFile&v=1](http://www.bundeskartellamt.de/SharedDocs/Entscheidung/DE/Fallberichte/Kartellverbot/2014/B10-105-11.pdf;jsessionid=DE393BCB2B8E5840ECD494C88D38EE7B.1_cid371?__blob=publicationFile&v=1)> (31.3.2015).

<sup>15</sup> *Bundeskartellamt*, online <[http://www.bundeskartellamt.de/SharedDocs/Meldung/EN/Pressemitteilungen/2014/18\\_02\\_2014\\_Zucker.html?nn=3591568](http://www.bundeskartellamt.de/SharedDocs/Meldung/EN/Pressemitteilungen/2014/18_02_2014_Zucker.html?nn=3591568)> (31.3.2015).

<sup>16</sup> *Bundeskartellamt*, online <[http://www.bundeskartellamt.de/SharedDocs/Meldung/DE/Pressemitteilungen/2014/15\\_07\\_2014\\_Wurst.html](http://www.bundeskartellamt.de/SharedDocs/Meldung/DE/Pressemitteilungen/2014/15_07_2014_Wurst.html)> (31.3.2015).

<sup>17</sup> *Autorité de la concurrence*, E vom 18.12.2014, 14-D-19, <<http://www.autoritedelaconcurrence.fr/user/avisdec.php?numero=14D19>> (31.3.2015).

<sup>18</sup> *Bundeszweibewerbsbehörde*, Tätigkeitsbericht 2013 (2014), 37.

<sup>19</sup> *CJEU* 15.7.1964 – 6/64, *Costa/Enel*, ECLI:EU:C:1954:66; cf also *CJEU* 5.2.1963 – 26/62, *Van Gend & Loos*, ECLI:EU:1963:1.

<sup>20</sup> *CJEU* 30.1.1974 – 127/73, *BRT/SABAM*, ECLI:EU:C:1974:6; cf also *CJEU* 18.3.1997 – C-282/95 P, *Guérin automobiles/Kommission*, ECLI:EU:C:1997:159.

<sup>21</sup> Opinion of the Advocate General *van Gerven* 13.4.1994 – C-128/92, *Banks & Co/British Coal Corporation*, ECLI:EU:C:1993:860, no 44, 45.

<sup>22</sup> *CJEU* 13.4.1994 – C-128/92, *Banks & Co/British Coal Corporation*, ECLI:EU:C:1994:130.

<sup>23</sup> *CJEU* 20.9.2001 – C-453/99, *Courage/Crehan*, ECLI:EU:C:2001:465, no 26.

<sup>24</sup> *CJEU* 13.7.2006 – verb C-295–298/04, *Manfredi*, ECLI:EU:C:2006:461, no 61; *CJEU* 14.6.2011 – C-360/09, *Pfleiderer*, ECLI:EU:C:2011:389; *CJEU* 6.11.2012 – C-199/11, *Otis uA*, ECLI:EU:C:684, no 40; *CJEU* 6.6.2013 – C-536/11, *Donau Chemie*, ECLI:EU:C:2013:366, no 21.

Such anti-trust claims for damages are being raised more often before some European Member States' courts;<sup>25</sup> notably in Germany,<sup>26</sup> the Netherlands,<sup>27</sup> and the United Kingdom<sup>28</sup>. On the other hand, it is difficult, if not impossible, to pursue such anti-trust actions in numerous other Member States.<sup>29</sup> In an Impact Assessment Report,<sup>30</sup> the European Commission states that, as far as it is aware, only a little over a quarter of all competition law infringements upheld in Commission decisions from 2006 to 2012 resulted in one or more *follow-on actions* for damages.<sup>31</sup> Moreover, so-called *stand-alone* actions, brought without a breach first being found by a competition authority, are extremely rare.<sup>32</sup> So far, only a fraction of the damage caused by competition law infringements has resulted in such claims, although the extent of this damage ranges from around EUR 5.6 to 23.3 billion per year.<sup>33</sup> As such, the wrongful gains remain in the hands of the offenders in a clear majority of cases.

Facing this discrepancy in a pivotal policy area of the European Union, it is hardly very surprising that the European legislator has been on the move, first publishing a green paper in 2005,<sup>34</sup> followed by a white paper in 2008.<sup>35</sup> A mere five years later, in July 2013, the European Commission adopted a whole package of measures; the centrepiece of these was the Proposal for a Directive of the European Parliament and of the Council on certain rules governing actions

<sup>25</sup> Cf Cortese, 'Private Antitrust Enforcement – Status Quo in Italy' [2012] EuZW 730; Garzaniti, Vanhulst, Oeyen, 'Private Antitrust Enforcement – Status Quo in Belgium' [2012] EuZW 691; Kofler-Senoner, Siebert, 'Die private Durchsetzung von kartellrechtlichen Ansprüchen – Status Quo in Österreich' [2012] EuZW 650; Makatsch, Mir, 'Die neue EU-Richtlinie zu Kartellschadenersatzklagen – Angst vor der eigenen „Courage“?' [2015] EuZW 7; Motyka-Mojkowski, 'Die private Kartellrechtsdurchsetzung – Status Quo in Polen' [2012] EuZW 817; Vogel, 'Die private Durchsetzung des Kartellrechts – Status Quo in Frankreich' [2012] EuZW 897; Vollrath, 'Das Maßnahmenpaket der Kommission zum wettbewerbsrechtlichen Schadenersatzrecht' [2013] NZKart 434.

<sup>26</sup> Cf § 33 GWB. Naturally, nowhere near all of the issues raised by private actions based on competition law breaches have been resolved in Germany either, cf. *Regional Court (LG) of Düsseldorf* 17.12.2013, 37 O 200/09, BB 2014, 149; Alexander, 'Wege und Irrwege – Europäisierung im Kartell- und Lauterbarkeitsrecht' [2013] GRUR Int 636; Zöttl, Schlepper, 'Die private Durchsetzung von kartellrechtlichen Schadenersatzansprüchen – Status Quo in Deutschland' [2012] EuZW 573.

<sup>27</sup> Cf Commission, Impact Assessment Report, COM(2013) 404 final = SWD(2013) 204 final (hereinafter Impact Assessment Report) no 52; Kortmann, Swaak, 'Private Antitrust Enforcement – Status Quo in the Netherlands' [2012] EuZW 770; Makatsch, Mir (n 25) 7; Mederer, 'Richtlinienvorschlag über Schadenersatzklagen im Bereich des Wettbewerbsrechts' [2013] EuZW 847 (848).

<sup>28</sup> Cf sec 47A Competition Act 1998. In the light of schedule 8 Draft Consumer Rights Bill, further changes favourable to private claimants can be anticipated in the Competition Act 1998 and Enterprise Act 2002; with respect, for example, to the status of the Competition Appeals Tribunal (CAT) as the main court for private anti-trust actions. Koch, Thiede, *ETL* (2014) no 2 Fn 13; Peyer, 'Die private Durchsetzung von kartellrechtlichen Ansprüchen – Status Quo in England und Wales' [2012] EuZW 617.

<sup>29</sup> Cf even just the critical assessment by Mäsch, 'Private Ansprüche bei Verstößen gegen das europäische Kartellverbot – „Courage“ und die Folgen' [2003] EuR 825 (823).

<sup>30</sup> Commission, Impact Assessment Report, SWD(2013) 204 final.

<sup>31</sup> In 15 out of 54 Cases, Commission, Impact Assessment Report SWD(2013) 204 final, no 52.

<sup>32</sup> Mederer (n 27) 847 (848); Urlesberger, Ditz, 'CJEU overturns Austrian rule on access to files in anti-trust proceedings' [2013] ÖZK 135 (138).

<sup>33</sup> Commission, Impact Assessment Report SWD(2013) 204 final, no 67, 102, 172.

<sup>34</sup> Commission, *Green Paper, Damages actions for breach of the EC antitrust rules*, COM(2005) 672 final.

<sup>35</sup> Commission, *White Paper on damages actions for breach of the EC antitrust rules*, COM(2008) 165 final.

for damages under national law for infringements of the competition law provisions of the Member States and of the European Union.<sup>36</sup> Parallel to this, the European Commission issued a communication on the most common economic methods for quantifying anti-trust damages when compensation claims are brought subsequent to competition law breaches,<sup>37</sup> supplemented by a Recommendation for collective legal protection,<sup>38</sup> as well as a comprehensive 'Practical Guide'<sup>39</sup>.

The EU Council of Ministers passed the draft Directive on 10.11.2014;<sup>40</sup> the European Parliament also approved the proposal and the President of the European Parliament signed the Directive on 26.11.2014. Now the ball is in the Member States' court. They must transpose this Directive on certain rules for actions for damages under domestic law based on breaches of competition law provisions of the Member States and the EU (hereinafter: Directive on Anti-Trust Damages Actions or DADA) into national law within two years of its coming into force,<sup>41</sup> i.e. by 27.12.2016.

<sup>36</sup> Commission, *Proposal for a Directive of the European Parliament and of the Council on certain rules governing actions for damages under national law for infringements of the competition law provisions of the Member States and of the European Union*, COM(2013) 404 final, cf from among the (abundant) literature on the proposal, and with further references: Fiedler, 'Der aktuelle Richtlinienentwurf der Kommission – der große Wurf für den kartellrechtlichen Schadenersatz?' (2013) 37 BB 2179; Fiedler, Huttenlauch, 'Der Schutz von Kronzeugen- und Settlementerklärungen vor der Einsichtnahme durch Dritte nach dem Richtlinienentwurf der Kommission' [2013] NZKart 350; Howard, 'Too little, too late? The European Commission's Legislative Proposals on Anti-Trust Damages Actions' (2013) 6 (4) JECLAP 455; Koch, Thiede, 'European Union' in Karner, Steininger (eds), *European Tort Law (ETL)* 2013 (2014) 699, no 3; Pfeffer, Rummel, 'Die Zukunft privater Schadenersatzklagen nach dem Richtlinienentwurf der Kommission vom 11.06.2013' (2014) 2 WuW 172; Polster, Steiner, 'Zur Passing-on defense im österreichischen Kartellschadenersatzrecht' [2014] ÖZK 43; Mederer (n 27) 847 ff; Rittenauer, Brückner, *Sonderschadenersatzrecht für Kartellgeschädigte* (wbl 2014) 301; Schuhmacher, *Schadenersatzklagen im Wettbewerbsrecht – der Richtlinienentwurf der Kommission* (ecolex 2014) 193; Schwab, 'Finding the Right Balance – the Deliberations of the European Parliament on the Draft Legislation Regarding Damage Claims' (2014) 2 (5) JECLAP 65; Steiner, *Der neue RL-V der Kommission zum Private Enforcement* (ecolex 2013) 1000; Weitbrecht, 'Schadenersatzansprüche der Unternehmer und Verbraucher wegen Kartellverstößen' [2012] NJW 881.

<sup>37</sup> Commission, *Communication from the Commission on quantifying harm in actions for damages based on breaches of Article 101 or 102 of the Treaty on the Functioning of the European Union Text with EEA relevance*, OJ 2013 C167, 19.

<sup>38</sup> Commission, *Recommendation on Common Principles for Injunctive and Compensatory Collective Redress Mechanisms in the Member States concerning Violations of Rights granted under EU Law*, OJ 2013 L201, 60.

<sup>39</sup> Commission, *Practical Guide on quantifying harm in actions for damages based on breaches of Article 101 or 102 of the Treaty on the Functioning of the European Union*, SWD(2013) 205.

<sup>40</sup> Poland, Slovenia and Germany declined to vote in the Council at the time due to dissatisfaction with the rules on joint and several liability, cf Council Document 14680/14 ADD 1 = 2013/0185 (COD).

<sup>41</sup> Art 23 Directive.

## II Typical Cases

In practice, the most common type of case, which is also used as the basis for this paper, runs as follows: commercial undertakings in a certain field have engaged in anti-competitive activities for several years. They have made horizontal<sup>42</sup> or vertical arrangements<sup>43</sup> or, alternatively, one or more businesses with a dominant market position have abused their power in an anti-competitive fashion<sup>44</sup> so as to obtain higher prices than would in all likelihood be achieved were competition undistorted. The cartel has been discovered by a competition authority or (more likely) one of the cartel members has blown the whistle; the members of the cartel have been fined heavily by the competition authority.<sup>45</sup> The majority of the undertakings that participated in the activities have admitted this in the course of the proceedings before the relevant authority in order to be eligible for leniency programmes or to benefit from other bonus rules.

## III An Overview of the Directive

The legal basis for the DADA is Art 103 TFEU (competition) and 114 TFEU (Common Market). This double basis was necessary because – as explained above – the harmonisation of the rules of the Member States in this respect concerns both actions for damages based on breaches of EU competition law and on breaches of national law; Art 103 TFEU would not have been sufficient as a basis for the harmonisation of national laws.<sup>46</sup>

Methodologically speaking, the DADA is very obviously based on the idea of creating a uniform European approach while at the same time trying to avoid any unnecessary interference with national procedural and liability rules. The primary aim of the DADA is to give victims effective means of recourse to obtain full compensation for the actual loss they have suffered, as well as any loss of profit, including interest.<sup>47</sup> Naturally, such full compensation is nothing new; the same was already set out by the CJEU in the *Manfredi* case<sup>48</sup>). Besides creating the means to bring actions for damages, the DADA is also intended to promote consensual dispute resolution.<sup>49</sup>

<sup>42</sup> This includes, for instance, specific practices such as the formation of cartels, collusion, conspiracy, mergers, predatory pricing, price discrimination and price-fixing agreements. See references Rittenauer, Brückner, *Der Richtlinienentwurf der Europäischen Kommission zu Schadenersatzklagen im Kartellrecht* (wbl 2014) 303 (309).

<sup>43</sup> This includes practices such as exclusive dealing, geographic market restrictions, refusal to deal/sell, resale price maintenance and tied selling.

<sup>44</sup> For example, with strategies to impede or exploit competitors and suppliers.

<sup>45</sup> For the question at issue here, it is of no relevance whether the proceedings took place before the Commission or the national competition authority. Weitbrecht (n 36) 881 (881).

<sup>46</sup> Cf Recitals 8, 9 DADA.

<sup>47</sup> Art 4; Art 2 (2) DADA; Recital 12 DADA.

<sup>48</sup> *CJEU* 13.7.2006 – verb C-295–298/04, *Manfredi*, ECLI:EU:C:2006:461.

<sup>49</sup> Art 18–19 DADA.



The DADA consists of a total of 24 articles, spread out over an introductory (covering subject matter, scope and definitions) and five further chapters, specifically the disclosure of evidence (chapter II), the effect of national decisions, limitation periods and joint and several liability (chapter III), the passing-on of overcharges (chapter IV), the quantification of harm (chapter V), consensual dispute resolution (chapter VI) and the final provisions on review, transposition, temporal application and entry into force (chapter VII).

From a practical perspective, it is worth noting, in particular, the rules on disclosure of evidence in actions for damages: the parties can obtain competition authorities' evidence and then use this before a court in private law actions. While this is good news for the practitioner, it is clearly problematic for the European Commission and the NCAs; cartels are often only exposed by whistle-blowers – often members of the same cartel. There are specific rules in the DADA to protect whistle-blowers<sup>50</sup> (and thus maintain the incentive to expose anti-competitive behaviour), which govern the interplay between the public and private enforcement of competition law.<sup>51</sup>

## IV The DADA in Detail

### 1 Who can be Sued?

Under Art 1 para 1 DADA, all undertakings or associations of undertakings (assumed perpetrators of offences against European or national competition law) can be sued: it is notable that the DADA uses this established European term 'undertaking'. In this way, in accordance with how directives function as set out in Art 288 TFEU, the European term 'undertaking' is introduced into the liability, competition and procedural laws of the Member States.<sup>52</sup>

The CJEU decision in the *Akzo* case<sup>53</sup> is a good example of how this harmonisation can work well. This case concerned the liability of a parent company for anti-competitive activities by its subsidiary. Until this judgment, it was undisputed that liability must be assumed when the parent company has a controlling influence on the subsidiary; the CJEU held then that there is also a rebuttable presumption that, when the parent company owns 100% of the capital in the subsidiary, it does exercise a controlling influence on this subsidiary's conduct. Further, the parent company is in particular accountable for the subsidiary's conduct if the subsidiary, despite having separate legal personality, largely follows the instructions of the parent company rather than autonomously determining its own market activities. The decision is of great practical benefit, because in the future parent companies will not be able to avoid civil liability by simply

<sup>50</sup> Art 6 (6) lit *a*, Art 11 (4)–(6) DADA.

<sup>51</sup> Recitals 24, 26 and 27 DADA.

<sup>52</sup> Kersting, 'Die neue Richtlinie zur privaten Rechtsdurchsetzung im Kartellrecht' [2014] WuW 564 (565); Makatsch, Mir (n 25) 7.

<sup>53</sup> CJEU 10.9.2009 – C-97/08 P, *Akzo/Commission*, ECLI:EU:C:2009:536, no 59.

letting their subsidiaries become insolvent. Based on this decision, the claimant can recover not only from the assets of the subsidiary, but also from those of the group parent company.<sup>54</sup>

## 2 Standing; Passing-on Defence

Art 2 DADA contains a rule on who can bring actions for damages. This is set out in line with the ‘any individual’ formulation of the CJEU in *Courage*,<sup>55</sup> it covers all natural and legal persons that have suffered harm due to an infringement of European or national competition law.

According to the express wording of Art 12 DADA, this also includes indirect victims, i.e. it takes account of the interplay between direct and indirect purchasers. If a cartel overcharges for goods, it is often not only those who purchase directly from the infringer who are affected. In many cases, goods are sold on down a chain, sometimes after further processing. If the direct purchaser can in turn pass on the anti-competitive price to those who purchase from him, these indirect purchasers also suffer pecuniary damage. The question of the standing of such indirect purchasers was largely controversial in the Member States up until now; for instance, the German Federal Court of Justice only affirmed such a right to standing following the ORWI decision in 2011.<sup>56</sup>

As shown above, the question of standing for indirect purchasers is closely linked with the damage suffered by the direct purchaser, i.e. the intermediary trader. In the first instance, this means merely that the indirect purchaser only suffers damage if the purchaser further up the chain passes on the anti-competitive price to his own customers, i.e. the indirect purchasers. However, if the claimant can pass his loss on to the next level in the market, he has not actually suffered damage to this full extent. In this context, Germanic lawyers speak of ‘*Vorteilsausgleichung*’ (roughly translated as ‘off-setting the advantage gained’); in the general context here, it is taken into account in the *passing-on* defence.<sup>57</sup>

In Art 13, the DADA provides for just such a *passing-on* defence; the defendant infringer can invoke the defence that the interim trader bringing the action passed on all or part of the overcharge. The burden of proof in this respect is on the defendant; as such, he can accordingly require disclosure by the claimant or third parties. Besides this, under Art 12 para 5 DADA, the

<sup>54</sup> Recital 11 DADA; Kersting (n 52) 564 (565); Makatsch, Mir (n 25) 7; cf also Vollrath (n 25) 434 (438) on the nexus between being subject to proceedings imposing fines and actions for damages, doubtful with respect to the need for amendments in German law Stauber, Schaper, ‘Die Kartellschadensersatzrichtlinie – Handlungsbedarf für den deutschen Gesetzgeber?’ [2014] NZKart 346 (347).

<sup>55</sup> CJEU 20.9.2001 – C-453/99, *Courage/Crehan*, ECLI:EU:C:2001:465, no 26.

<sup>56</sup> BGH 28.06.2011 – KZR 75/10, ORWI, BGHZ 190, 145, Tz. 20 f = BeckRS 2011, 26581 = BB 2012, 75 = EuZW 2012, 103 = GRUR 2012, 291 (Comm Ackermann, Franck) = GRUR-Prax 2011, 543 (Comm Seitz) = GWR 2012, 10 (Comm Hooghoff) = JuS 2012, 847 (Comm Emmerich) = JZ 2012, 789 = NJW 2012, 103 = WRP 2012, 209 = WuW 2012, 57 = ZIP 2012, 390.

<sup>57</sup> Cf in detail and with further references Polster, Steiner (n 356) 43 as well as BGH 28.06.2011 – KZR 75/10, ORWI, BGHZ 190, 145; Court of Appeal [2008] EWCA Civ 1086, Rz 109, 114, 147, 151 – *Devenish Nutrition v. Sanofi-Aventis SA (France and others)*; High Court of Justice (Chancery division) [2009] EWHC 741 (Ch), no 36 – *Emerald Supplies v. British Airways*.



courts deciding the case are entitled to estimate the share of the overcharge passed on. The purpose of the rule is quite clear – intermediate traders who bring such claims must not be over-compensated (Art 12 para 2 DADA) – but, in my view, this construction certainly runs the risk of being too generous to the defendant. On the one hand, the defendant does not in fact have to provide complete proof, since the court may estimate the overcharge, whilst on the other, the option of requiring disclosure from the claimant means the defendant could delay the proceedings and obtain internal data from the claimant, and thus build up a certain level of intimidation with the aim of forcing a settlement. Any follow-on actions claims are likely to gain little benefit from this rule.

### 3 Harm

In line with the CJEU *Courage* and *Manfredi* decisions<sup>58</sup>, it ought to be possible to seek full compensation. *Sedes materiae* is Art 3 para 1 DADA whereby ‘...any natural or legal person who has suffered harm caused by an infringement of competition law is able to claim and to obtain full compensation for that harm...’ Such full compensation also includes compensation for lost profits (*lucrum cessans*), plus interest from the point at which the harm was sustained;<sup>59</sup> this will make for significant sums, especially when it comes to long-running cartels.<sup>60</sup>

Actually quantifying the damage suffered from competition law infringements is one of the most difficult obstacles to actions for damages; so much so that the European legislator also supplies recommendations on such procedures. In the light of Recitals 45 and 46 DADA, the starting point must be that the quantification of anti-trust damage is very complicated with respect to establishing and evaluating the facts, and necessitates the use of complex economic models; moreover, obtaining data and carrying out the calculations is expensive and means specialists are essential. The Commission’s ‘Practical Guide’ is therefore intended to simplify the quantification of harm caused by cartels, and, in particular, to guarantee uniform procedure across the Member States when it comes to assessing the harm.<sup>61</sup> Furthermore, the DADA states that the national competition authorities can assist the courts with quantifying the harm.<sup>62</sup> The Impact Assessment Report showed<sup>63</sup> that in about 95% of the cartels analysed there were definitely overcharges; accordingly, the DADA takes a decisive further step: under Art 17 para 2 DADA, there is a rebuttable presumption that cartel infringements cause harm.

<sup>58</sup> CJEU 20.9.2001 – C-453/99, *Courage/Crehan*, ECLI:EU:C:2001:465; CJEU 13.7.2006 – verb C-295–298/04, *Manfredi*, ECLI:EU:C:2006:461.

<sup>59</sup> Art 3 (2), Art 12 (3) Directive; CJEU 13.7.2006 – verb C-295–298/04, *Manfredi*, ECLI:EU:C:2006:461, no 97.

<sup>60</sup> Koch, Thiede (n 36) no 5.

<sup>61</sup> Commission, *Practical Guide on quantifying harm in actions for damages based on breaches of Article 101 or 102 of the Treaty on the Functioning of the European Union*, SWD(2013) 205.

<sup>62</sup> Art 17 (3) DADA.

<sup>63</sup> Commission, *Impact Assessment Report* SWD(2013) 204 final.

As might be expected, this presumption is the subject of vehement debate in Austria,<sup>64</sup> because tort law concepts there are rooted in the occurrence of damage,<sup>65</sup> which the claimant always has to prove. From an Austrian perspective, therefore, any presumption of damage constitutes a quite substantial interference in national tort law. When a European rule has such a great impact on one national tort law, it is often useful to review the exact reservations advocated there. One major argument in the Austrian literature, that a quota cartel does not necessarily result in harm to the other market participants,<sup>66</sup> may sound quite persuasive. However, when such conduct is seen in the light of Community law (as it must be),<sup>67</sup> it becomes evident that a quota cartel is nothing more than a production cartel – and, hence, the argument raised must be disregarded. On the other hand, we have to concede that proving damage always represents a substantial enough problem in any action for damages exceeding a certain level of complexity, and mostly requires an economic understanding of the facts. To that extent, the fears being nursed might be well-founded, and the presumption of harm in the DADA could serve as a negative example for future legal unification projects by the European legislator. In any case, though, it is to be expected that numerous Member States will implement the presumption of damage extremely narrowly and explicitly limit it to cartels.<sup>68</sup>

Even where damage is presumed – circumventing an obstacle to successful actions – the judge will nevertheless have to put a figure on it. This remaining hurdle is eased by Art 17 para 1 DADA, according to which the Member States must ensure that quantification of the extent of the damage does not render it practically impossible for the victim to exercise his right to compensation. Hence, domestic courts ultimately should have the right to estimate the amount of damage when it has been proven that a claimant suffered harm, but it is excessively difficult to quantify its extent on the basis of the available evidence.

## 4 Disclosure of Evidence

The potentially high damage awards give the claimant a clear incentive to file an action. Obviously the risk of litigation must be considered; we note that, in this type of case, a double-digit number of joint defendants, and consequently considerable costs,<sup>69</sup> must be anticipated. The excessive volume of litigation rests very decisively on the available evidence for anti-competitive

<sup>64</sup> Rittenauer, Brückner (n 42) 303 (309).

<sup>65</sup> Cf Koziol, Welser, *Bürgerliches Recht* II (13rd edn, 2007) 303; Perner, Spitzer, Kodek, *Bürgerliches Recht* (4th edn, 2014) 288.

<sup>66</sup> Rittenauer, Brückner (n 42) 303 (309).

<sup>67</sup> *CJEU* 16.5.2013 – C-228/11, *Melzer/MF Global UK Ltd*, ECLI:EU:C:2013:305, no 32-35; *CJEU* 21.6.1978 – 150/77, *Bertrand*, ECLI:EU:1978:1431, no 14–16; *CJEU* 17.06.1992 – C-26/91, *Handte*, ECLI:EU:C:1992:268, no 19; *CJEU* 19.1.1983 – C-89/91, *Shearson Lehman Hutton*, ECLI:EU:C:1993:15, no 13; *CJEU* 3.7.1997 – C-269/95, *Benincasa*, ECLI:EU:C:1997:337, no 12; *CJEU* 27.4.1999 – C-99/96, *Mietz*, ECLI:EU:C:1999:202, no 26; *CJEU* 11.6.2002, C-96/00, *Gabriel*, ECLI:EU:C:2002:436.

<sup>68</sup> Rittenauer, Brückner (n 42) 303 (309).

<sup>69</sup> Buntscheck, "Private Enforcement" in Deutschland: Einen Schritt vor und zwei Schritte zurück' [2013] WuW 947 (955); Makatsch, *Mir* (n 25) 7 (8); Mederer (n 27) 847 (848); Weitbrecht (n 36) 881 (883).

conduct. This evidence is, however, hard to come by:<sup>70</sup> neither press releases from the European or national competition authorities, nor public reporting contain information that will stand up in court. The information provided by the national authorities is currently limited: arguably claimants only get access to the index of files and anonymised decisions on the fines imposed, in each case with information that can hardly be used.<sup>71</sup> Understandably, potential claimants abstain from making claims in this situation.

However, the proof is out there, which is why the European legislator aims to compel access to evidence of the infringement that is in the hands of the defendants, third parties or competition authorities:<sup>72</sup> Art 5 and 6 DADA provide that domestic courts are entitled to order disclosure by competition authorities, the defendant, and third parties of specific evidence and relevant categories of evidence (Art 5 para 2, Art 6 para 9 DADA), and can penalise failure to do so (Art 8 DADA).

In order to avoid any actions to discover internal information on (potential) claimants or competitors, there must be a substantiated, reasoned application for the disclosure which plausibly supports the claim for damages.<sup>73</sup> For the same reason, under Art 5 para 3 DADA the court must, in addition to examining whether the disclosure is necessary, weigh up whether it is proportionate given the likelihood of infringement, the extent and costs of the disclosure, and how confidential the relevant information is. According to Art 5 para 4 s 2 DADA, confidential information must be protected, and under Art 5 para 7 DADA, the parties affected must be heard before the disclosure. Art 6 DADA adds specific provisions on court disclosure of evidence from competition authority files to these general considerations on disclosure of evidence.

A problem associated with leniency programmes, which has also been at issue before the CJEU, must be considered, too: Austrian competition authorities had – with reference to such programmes for whistle-blowers and the corresponding rule in § 39 (2) of the Austrian Cartel Act (*Kartellgesetz*), which makes access to the court files contingent upon the ‘consent of the competition law rules infringer’<sup>74</sup> – refused to make relevant evidence accessible. The CJEU held in this respect that ‘in the absence of binding regulation under European Union law’<sup>75</sup> it is up to the domestic courts, ‘on the basis of their national law, to determine the conditions under

<sup>70</sup> Recitals 14 and 45 DADA.

<sup>71</sup> Makatsch, Mir (n 25) 7 (8).

<sup>72</sup> Cf on this in particular *CJEU* 14.6.2011 – C-360/09, *Pfleiderer*, ECLI:EU:C:2011:389, no 23; *CJEU* 6.6.2013 – C-536/11, *Donau Chemie*, ECLI:EU:C:2013:366, no 25.

<sup>73</sup> All evidence or categories of evidence must be determined as precisely as possible. The claimant must present the facts and evidence accessible with reasonable efforts which deliver plausible grounds for suspecting an infringement of competition law, as well as the existence of damage and a causal link between the infringement and the damage. If the evidence is in the sphere of a third party or the defendants, the relevance of such to substantiating the claimant’s claim must be proven. Makatsch, Mir (n 25) 7 (9); Mederer (n 27) 847 (849); Koch, Thiede (n 36) no 8.

<sup>74</sup> In detail on the facts: *Schlussanträge des GA Jääskinen* – C-536/11, *Donau Chemie*, ECLI:EU:C:2013:67, no 51.

<sup>75</sup> *CJEU* 14.6.2011 – C-360/09, *Pfleiderer*, ECLI:EU:C:2011:389, no 23; cf also *ECJ/CJEU* 6.6.2013 – C-536/11, *Donau Chemie*, ECLI:EU:C:2013:366, no 25.

which such access must be permitted or refused by weighing the interests protected by European Union law<sup>76</sup>. Moreover, the CJEU concluded, with respect to considerations regarding the protection of leniency programmes, that ‘they do not necessarily mean that that access may be systematically refused’ and formulated case-by-case<sup>77</sup> standards for assessment.<sup>78</sup>

As we have seen, public prosecution of anti-competitive conduct largely depends on whistleblowing. It is vital that some documents must be protected on a permanent or temporary basis by the national and European competition authorities. Of necessity, this puts a focus on how the treatment of whistle-blowers and their testimony is regulated; the crucial voluntary cooperation of undertakings with the competition authorities in order to expose cartels, which otherwise would become less likely for fear of possible later disclosure, is of course undisputed. Accordingly, Art 6 para 6 DADA prohibits the court disclosure of ‘leniency statements’<sup>79</sup> and ‘settlement submissions.’<sup>80</sup> However, the relevant national court confronted with this issue must ensure, upon reasoned application by the claimant, that actual leniency statements and settlement submissions are really at issue, as described in detail by the definitions of these terms in Art 2 para 16 and para 18 DADA; the corresponding contents of the document cannot be passed on and the authors must also be given the opportunity to be heard. The rule in Art 6 para 5 DADA furthermore protects proceedings before competition authorities, providing that the courts may only order the disclosure of certain information after such proceedings have concluded; this includes information that was put together for the competition authority’s proceedings and by the competition authority and communicated to the parties,<sup>81</sup> as well as settlement submissions that have been withdrawn. In comparison to the provisions of Art 5 and Art 6 para 4 DADA, this sets higher proportionality standards in relation to the disclosure of competition authority evidence; the claimant’s application must be sufficiently specific and the court must also take into account ‘the need to safeguard the effectiveness of the public enforcement of competition law.’ Further, it must be the case that no party or third party can reasonably provide the information.<sup>82</sup> Art 7 DADA sets out restrictions for evidence that is obtained by access to the files of a competition authority; these are identical to those in Art 6 DADA, in

<sup>76</sup> *CJEU* 14.6.2011 – C-360/09, *Pfleiderer*; ECLI:EU:C:2011:389, no 32.

<sup>77</sup> Kersting, ‘Anmerkung zu C-536/11’ [2013] *JZ* 737 (739); Hempel, ‘Einsicht in Kartellverfahrensakten nach der Transparenzverordnung – Neues aus Luxemburg’ [2014] *EuZW* 29.

<sup>78</sup> *CJEU* 6.6.2013 – C-536/11, *Donau Chemie*, ECLI:EU:C:2013:366, no 43.

<sup>79</sup> ‘Leniency statement’ means an oral or written presentation voluntarily provided by, or on behalf of, an undertaking or a natural person to a competition authority or a record thereof, describing the knowledge of that undertaking or natural person of a cartel and describing its role therein, which presentation was drawn up specifically for submission to the competition authority with a view to obtaining immunity or a reduction of fines under a leniency programme, not including pre-existing information, Art 2 (16) Directive.

<sup>80</sup> ‘Settlement submission’ means a voluntary presentation by, or on behalf of, an undertaking to a competition authority describing the undertaking’s acknowledgement of, or its renunciation to dispute, its participation in an infringement of competition law and its responsibility for that infringement of competition law, which was drawn up specifically to enable the competition authority to apply a simplified or expedited procedure, Art 2 (18) Directive.

<sup>81</sup> Cf Recital 25 DADA.

<sup>82</sup> Art 6 (10) DADA.

order to block any attempts to circumvent that provision. In order to make sure that it is not possible to trade with the evidence, Art 7 para 3 DADA also restricts the right to use evidence only obtained by access to the files to the person that had access or the person that has succeeded to this person's rights or has acquired such a person's claim.<sup>83</sup>

The possible disclosure of evidence, in particular by competition authorities, must be considered when evaluating the volume of litigation. The rules discussed give claimants access to evidence but, at the same time, try not to jeopardise public law enforcement. Whether this very fine balance has been successfully struck seems doubtful. Given the leeway provided for the domestic courts to balance the interests at hand, we will observe future court practice and see how and to what extent applications for disclosure are considered,<sup>84</sup> numerous referrals to the CJEU for preliminary rulings seem inevitable.<sup>85</sup> On the other hand, the rules set out in Art 6 para 5 and 6 DADA (no disclosure of leniency statements and settlement submissions) fall behind the existing disclosure possibilities in some Member States; in the Netherlands, in the UK and also in Germany, there are avenues for obtaining a broader disclosure of competition authority documents.<sup>86</sup> These more extensive means were created subsequent to the *Pfleiderer* case, so that it is occasionally called into question whether the present rule in Art 6 para 6 DADA, with its unreserved exclusion of disclosure of leniency statements, is not in conflict with that CJEU decision. The CJEU, after all, held that a specific balancing between the interests of providing the information and the protection of the leniency statement must be conducted in each case individually.<sup>87</sup> Predictably, some Member States object that Art 6 para 6 DADA conflicts with Art 101 TFEU; in the light of the (alleged) conflict of this ban on the disclosure of leniency statements and settlement submissions with primary law, there is even open support for an action for annulment before the CJEU under Art 263 TFEU.<sup>88</sup> The outcome of these efforts is uncertain; as long as Art 6 para 6 DADA has not been declared void, the Member States must implement the Directive's provisions. In the longer term, however, a greater tendency might reveal

<sup>83</sup> All other documents must be disclosed, Art 6 (9) DADA.

<sup>84</sup> Thus, apparently, *Mederer* (n 27) 847 (849).

<sup>85</sup> According to the *CJEU* in *C-536/11, Donau Chemie*, ECLI:EU:C:2013:366, no 31; *C-360/09, Pfleiderer*, ECLI:EU:C:2011:389, no 34 'on a case-by-case basis, [...], and taking into account all the relevant factors in the case' all interests protected by Union law must be taken into account and, in particular, there must be a weighing up of the right to damages and the protection of leniency programmes.

<sup>86</sup> Cf for the Netherlands, for example, Art 843a Wetboek van Burgerlijke Rechtsvordering; for the *UK High Court of Justice, National Grid v ABB & Others* [2012] EWHC 869 (Ch); part 31 Rules of Civil Procedure (CRP); Obersteiner, 'International antitrust litigation: How to manage multijurisdictional leniency applications' (2013) 4 ECLR 16 (25); for Germany *BVerfG* 6.3.2014 – 1 BvR 3541/13, NJW 2014, 1581; *OLG Düsseldorf*, 22.08.2012 – V-4 Kart 5+6/11 (OWi), NZKart 2013, 39 no 44; *OLG Hamm*, 26.11.2013 – 1 VAs 116/13 – 120/13, 122/13, NZKart 2014, 107 no ff; Bosch, 'Die Entwicklung des deutschen und europäischen Kartellrechts' [2014] NJW 1714; Harms, Petrasincu, 'Die Beziehung von Ermittlungsakten im Kartellzivilprozess – Möglichkeit zur Umgehung des Schutzes von Kronzeugenanträgen?' [2014] NZKart 304; Lotzke, Smolinski, 'Einsichtsrecht der Zivilgerichte in Kartell-Akten' EWIR 401; Schweitzer, 'Die neue Richtlinie für wettbewerbsrechtliche Schadensersatzklagen' [2014] NZKart 335 (342); Yomere, Kresken, 'Die Entscheidung des OLG Hamm zum Akteneinsichtsrecht von Zivilgerichten in Bonusanträge und vertrauliche Kommissionsentscheidungen' [2014] WuW 485 (489).

<sup>87</sup> *CJEU* 14.6.2011 – *C-360/09, Pfleiderer*, ECLI:EU:C:2011:389, no 30.

<sup>88</sup> Makatsch, *Mir* (n 25) 7 (10).

itself; claimants will get increased access to important evidence, which is bound to increasingly affect documents held by competition authorities.

From a practical perspective, various other aspects must still be examined. Under Art 5 para 1 S 2 DADA, the defendant undertakings can also require the disclosure of evidence held by the claimant. Given numerous joint plaintiffs, this may very well lead to a veritable flood of applications and so the proceedings must be prepared very carefully in advance by the claimant with regard to possible *passing-on* defences, as related applications for disclosure by the defendants must be anticipated right at the start of the proceedings.

In any case, the claimant's application for disclosure necessarily involves high costs, given the Catch-22 situation that the claim for damages must be substantiated in order for the application for disclosure to be made without, logically enough, actually knowing the requisite information in advance, as it can only be obtained in the first place by the disclosure in question. The option allowed by Art 5 para 2 Directive will be helpful here, i.e. to apply for the disclosure of 'relevant categories of evidence', which in turn must be precisely circumscribed; in the words of the provision, 'as precisely and as narrowly as possible on the basis of reasonably available facts in the reasoned justification'. How these criteria will be handled in practice will depend on the skill of the practitioners involved. Here too, many an application for a preliminary ruling can be expected.

The rule in Art 7 para 2 and 3 DADA will influence the behaviour of the parties in litigation, because in general claimants usually demand evidence for their proceedings against the other cartel participants within the context of settlements. Since Art 7 DADA provides that evidence may only be used by the party who obtained it by access to the files, or their legal successor, victims may no longer be able to use the information obtained in the process of settlements which the cartel participants obtain for disclosure through access to competition authority files.<sup>89</sup>

Finally, practitioners who take into account the international perspective in cases of cross-border cartels will have ample opportunity to improve the position of their clients: under Art 5 para 8 DADA, the Member States may maintain rules or introduce rules that would lead to a more comprehensive disclosure of evidence. As already explained, some Member States already have such further-reaching disclosure and other ways of collecting evidence, so practitioners in cross-border situations should carefully weigh up which courts' jurisdictions should be invoked when bringing claims, which conflicts of laws rules are applied by these courts, and (finally) which Member States' substantive laws involve further-reaching opportunities for disclosure.

## 5 Binding Effect of the Decisions of Competition Authorities

Before criticising the Directive due to the continued existence of obstacles to successful damages actions, two other aspects should be considered. With respect to the protection against disclosure of documents held by the authorities, it must be taken into account that such authorities

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<sup>89</sup> Makatsch, Mir (n 25) 7 (10).



not only collect such evidence but also render decisions as a result. If these decisions by the competition authorities are binding in any follow-on claim then a much more promising picture emerges for the claimant; such a binding effect has thus far been provided for (as far as is apparent) in respect of the decisions of the European Commission, as well as those of some Member States, for instance in Germany<sup>90</sup> and Austria<sup>91</sup>.

Now, if a national competition authority has established an infringement of competition law and rendered a final decision, under Art 9 para 1 DADA the national courts are bound by this decision. In respect of final decisions that have been handed down by national competition authorities in other Member States, Art 9 para 2 DADA provides that these can be submitted as at least *prima facie* evidence that there was an infringement of competition law.

Insofar as a final decision of a national or European competition authority<sup>92</sup> exists, the volume of litigation must be evaluated anew. The defendant (and co-defendants) will be prevented from having questions already dealt with in the proceedings before the competition authority opened up again and thus from drawing out the proceedings in any subsequent action for damages. The conceivable objection that this breaches the defendant's right to be heard is not tenable, because the defendant has already had the opportunity to fight the competition authority decision at all instances in that context.<sup>93</sup> The main advantage from a claimant's perspective would also be that the decision's binding effect both takes over from the presumption of damage under Art 17 para 2 DADA and can settle the question of proportionality, in the sense of Art 5 ff DADA, to the claimant's advantage.

## 6 Limitation

Cartels are often only exposed after a decade or even more. Claims arising at the time when the cartel started could thus conceivably already be barred before the claimant knows anything of the cartel or any resulting claims. Hence, the rules on limitation in Art 10 DADA are intended to ensure that claimants have enough time to bring any claims for damages.

The limitation period for compensation claims should be at least five years and should not begin to run before the infringement has ended. Moreover, Member States must guarantee that the limitation period only begins to run when four cumulative conditions have been met: the victim knows or ought to know of the conduct constituting the infringement, that it has been deemed an infringement of the competition law of the European Union or of national competition law, of the fact that he or she has sustained damage as a result, and of the identity of the infringer that caused the damage. In order to ensure that follow-on claims can also be brought in good time after there has been a final decision by a competition authority, the DADA provides

<sup>90</sup> Cf Art 33 (4) GWB.

<sup>91</sup> Cf § 37a Austrian Cartel Act.

<sup>92</sup> Cf Art 16 Regulation (EC) Nr 1/2003 of the Council of 16 December 2002 on the implementation of the rules on competition laid down in Articles 81 and 82 of the Treaty, OJ 2003 L001, 1.

<sup>93</sup> Rittenauer, Brückner (n 42) 306 (310).

for the limitation period to be suspended or interrupted during the competition authority proceedings, and to remain so for one year after the competition authority decision has become final.

Claimants (and legal counsel) will naturally welcome the minimum five year limitation period; this will change the situation in many Member States, for instance in Germany<sup>94</sup> and Austria,<sup>95</sup> while some other Member States do already have a five<sup>96</sup> or even six year<sup>97</sup> period.

However, it would seem doubtful whether the rule in Art 10 para 2 DADA, which provides that any limitation period only starts to run when the victim knows or ought reasonably to have known, also excludes the maximum absolute limitation periods which apply regardless of whether there was knowledge in some Member States.<sup>98</sup> In my opinion, the fairly unequivocal wording of Recital 6 DADA indicates otherwise, as it states the Member States should in fact have the option of maintaining or introducing generally applicable absolute limitation periods as long as the duration of them does not make exercising the right to full compensation practically impossible or excessively difficult. Since the balance between the claimant's interest in private enforcement and the interest in peace under the law is expressed directly with reference to the Member State's rules on absolute limitation periods,<sup>99</sup> we believe it is not likely that many Member States will depart from absolute limitation periods applicable regardless of whether there was knowledge, insofar as they have such provisions in the first place.<sup>100</sup>

## 7 Joint and Several Liability<sup>101</sup>

Art 11 para 1 DADA establishes the principle of joint and several liability; it provides that undertakings which have infringed competition law by their collusive conduct are jointly and severally liable for the damage caused. Each of the undertakings concerned can be obliged to

<sup>94</sup> Cf §§ 195, 199 German Civil Code (BGB); *Fiedler*, BB 2013, 2179 (2184).

<sup>95</sup> Cf § 1489 Austrian Civil Code (ABGB).

<sup>96</sup> For example in the Netherlands, cf Art 3:310 (1) Burgerlijk Wetboek; Faure, Hartlief, 'The Netherlands' in Koziol, Steininger (eds), *European Tort Law 2004* (2005) 420 (422).

<sup>97</sup> For example in the United Kingdom for proceedings, cf section 32 Limitation Act; for proceedings before the CAT, the limitation period has thus far only been 2 years but should, as a consequence of the reforms described above, also be raised to 6 years, Morony, Jasper, 'England and Wales' in Mobley (ed.), *Private Antitrust Litigation* (2015) 56.

<sup>98</sup> Thus, for example, Makatsch, Mir (n 25) 7 (11), i.e. in the case of Germany more than 10 years; § 199 (3) No 1 BGB.

<sup>99</sup> Cf the detailed, comparative law descriptions by Zimmermann, Kleinschmidt, 'Prescription: Framework and Problems Concerning Damages Claims' in Koziol, Steininger (eds), *European Tort Law 2007* (2008) 26 (55) no 47 ff.

<sup>100</sup> With a different forecast for Germany, Makatsch, Mir (n 25) 7 (11).

<sup>101</sup> Art 19 DADA and the effect of consensual settlements on the solidary liability of the cartel participants will not be discussed here; according to Art 19 (1) DADA, the claim of the settling injured party is reduced by the settling co-infringer's share of the harm. The remaining claim may in principle only be asserted against the cartel participants that did not settle, who in turn may not recover against the infringer that settled [Art 19 (2) S 2 DADA]. While Art 19 (3) provides that the settling victim can claim the remaining part from the settling infringer should the non-settling infringers not be able to pay, this can be expressly excluded in the consensual settlement. From a practical perspective, it must be noted that Art 19 of the Directive probably

compensate the entire damage, but can in turn seek contributions from the other infringers in proportion to their relative responsibility.<sup>102</sup>

The concept of joint and several liability is well-founded from a theoretical point of view. Rules with the same function can be found in several Member States<sup>103</sup> and in more recent academic work on European private law. For instance, Art VI–4:102 of the Draft Common Frame of Reference (DCFR) provides that ‘[a] person who participates with, instigates or materially assists another in causing legally relevant damage is to be regarded as causing that damage,’ and consequently such participants are liable under Art VI–6:105 DCFR solidarily. The Principles of European Tort Law (PETL), drawn up by prestigious academics in the field, – though not aimed at representing *restatements* of European law<sup>104</sup> – also provide in Art 9:101 (1) (a) PETL that ‘liability is solidary where the whole or a distinct part of the damage suffered by the victim is attributable to two or more persons. Liability is solidary where a person knowingly participates in or instigates or encourages wrongdoing by others which causes damage to the victim.’ Obviously European consensus tends towards joint and several liability for intentional joint conduct as well as the internal recourse.<sup>105</sup>

I cannot see why this should not apply here. All the more surprising, therefore, is the rule adopted by the European legislator to protect whistle-blowers in the context of solidary liability. According to Art 11 para 4 and para 5 S 2 DADA, infringers granted immunity from fines under a leniency programme will only be solidarily liable within certain limits; in general, they are only liable to their own (direct and indirect) purchasers and suppliers, unless it is impossible to obtain full compensation from other cartel participants. A similar limitation is also in place when it comes to other cartel participants’ recourse claims against the whistle-blowers; the

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makes settlements more attractive with the rule that settling infringers are freed from recourse claims by other infringers. In this manner, the settling infringer’s secondary duty to compensate can even be excluded when the remaining compensation cannot be obtained by the non-settling infringers. This also means that in future there will be more disputes regarding shares of liability, Krüger, ‘Die haftungsrechtliche Privilegierung des Kronzeugen im Außen- und Innenverhältnis gemäß dem Richtlinienvorschlag der Kommission’ [2013] NZKart 483 (487).

<sup>102</sup> Thus, if an undertaking pays more than its (relative) share for the damage caused to the claimant, it can in turn take recourse against the co-infringers, and in this respect the amount of this compensation should be determinable in their internal relationship according to national law; Recital 37 Directive sets out a number of criteria relevant for deciding the amount of the relative shares (such as turnover, market share and role within the cartel). This rule is basically in line with existing principles of solidary liability, cf for example the Austrian position OGH 5 Ob 39/11p = EvBl 2012,557 = ecolx 2012, 392 (*Wilhelm*) = RdW 2012, 523 = WuW 2012, 1251/KRInt 2012, 393 = ZVR 2013, 76; Koutsoukou, Pavlova, ‘Der Gerichtsstand der Streitgenossenschaft bei Schadensersatzklagen wegen Verletzung des EU-Kartellrechts’ [2014] WuW 153; Kriechbaumer, Bamberger, ‘Private Enforcement – Die Rechtslage in Österreich’ [2014] WuW 690.

<sup>103</sup> See von Bar, Clive, *Study Group on a European Civil Code/Research Group on EC Private Law (Acquis Group), Principles, Definitions and Model Rules of European Private Law*, Draft Common Frame of Reference (DCFR) (2009) Art VI–4:102, Rz 1–13 with extensive further reference.

<sup>104</sup> Spier, *General Introduction in European Group on Tort Law, Principles of European Tort Law* (2005) no 31.

<sup>105</sup> Neethling, ‘Toward a European *ius commune* in tort law’ (2006) 12-1 *Fundamina* 81 (88); Thiede, Sommer, ‘Vorsätzliche Schädigung von Anlegern im europaweiten arbeitsteiligen Wertpapiervertrieb’ [2015] ÖBA 175 (184).

amount of their contribution toward the compensation may not be higher than the damage which they have caused to their own direct and indirect purchasers or suppliers.

This privilege would seem – as far as it seems, with the exceptions of Hungary<sup>106</sup> and Malta<sup>107</sup> – absent in all European Member States. Very rightly so, as it is particularly in cases of joint and several liability that privileges applicable outside of the internal relationship between those jointly liable are avoided. This is mostly in order to shield the victim from the risk and burden of having to assess the financial capacities of the individual injuring parties.<sup>108</sup> This would be exactly the case here too: it remains unclear how it would be established that the victim ‘cannot obtain full compensation’. Is it sufficient that the other cartel participants refuse to pay? Must they already be insolvent? Or does a failed execution attempt suffice?

Certainly, undertakings infringing European or national competition law will drag out public prosecution as far as possible, whereas whistle-blowers will not as the latter will rarely contest the administration’s decisions. The decision against the whistle-blower will therefore be the first to become final. Being the first then means greater exposure to follow-on damages claims. Nevertheless, this privilege for whistle-blowers seems excessive, not least because the solution to the underlying problem is obvious – whistle-blowers should be privileged in their relationship internally, to the cartel members, but jointly and severally liable in full outside of this relationship, as is the case in so many Member States. This privilege within the relationship to the co-infringers when it comes to solidary liability is absolutely sufficient as protection.<sup>109</sup>

It is particularly unsatisfactory that the European legislator also grants privileges to another group of infringers besides the whistle-blowers, namely small and medium-sized enterprises (SMEs); after all, these constitute 99% of European undertakings.<sup>110</sup> SMEs are liable, under Art 11 para 2 DADA, only to their own purchasers if at the time of the infringement they had less than 5% market share and if full liability would endanger their economic viability and their assets would lose all of their value. Under Art 11 para 3 DADA, this does not apply if the SMEs at issue organised the infringement or coerced other undertakings to participate, or have previously been found to have infringed competition law. In respect of this special protection, the

<sup>106</sup> And even this appears uncertain in the light of the latest reform of Hungarian liability law, cf Menyhárd, ‘Hungary’ in Karner, Steininger (eds) *European Tort Law 2013* (2014) 305 (311), no 8.

<sup>107</sup> See Art 81(3) Police Act as changed by Act IV of 2014: The Various Law (Criminal Matters) (Amendment) Act 2014 (An Act further to Amend Various Laws related to Criminal Matters): ‘In any civil proceedings instituted against a protected witness based on the fact that the said witness was the perpetrator or was an accomplice in the crime on which he tendered evidence, the court shall, if it finds that the protected witness is responsible for the payment of damages, only hold him liable for such part of the damage as he may have caused and shall, [...], hold him not liable jointly and severally with others.’ Cf Caruana, Demajo, Quintano, Zammit, *ETL* (2014) no 1.

<sup>108</sup> Cf Krüger (n 101) 483 (486).

<sup>109</sup> Koch, Thiede (n 36) no 9.

<sup>110</sup> Cf on the definition Commission, *Recommendation concerning the definition of micro, small and medium-sized enterprises* (2003/361/EC), OJ 2003 L124, 36 ff as well as Commission, *The new SME Definition (2005) 5 and finally Evaluation of the SME Definition* (2012), online <[http://ec.europa.eu/enterprise/policies/sme/files/studies/executive-summary-evaluation-sme-definition\\_en.pdf](http://ec.europa.eu/enterprise/policies/sme/files/studies/executive-summary-evaluation-sme-definition_en.pdf)> 4.

above explanations can be referred to *cum grano salis*; the questions of when economic viability can be deemed jeopardised and how assets could 'lose all their value' naturally arise.<sup>111</sup>

In summary, it may be noted that the privilege accorded to whistle-blowers and the derogation in favour of SMEs unnecessarily complicate the question of joint and several liability, which gives rise to more leverage for the defendants in the proceedings.<sup>112</sup>

## V International Dimensions

All of the above makes it clear that, in arguably decisive matters (presumption of damage; evidence, limitation; joint and several liability), Member States will implement the DADA differently, due to the nature of a European Directive. Indeed, some Member States have already gone further than the standards set out in the Directive; these standards will apply (prospectively) even after the transposition of the Directive in the Member State's laws.<sup>113</sup>

Those practitioners who take the international dimensions of anti-trust damages actions into consideration thus have great opportunities, with regard to cross-border cartels, to substantially improve the position of their clients by carefully considering which courts to bring the action in – and which national law will be applied to decide the matter on the merits.<sup>114</sup>

### 1 International Jurisdiction

The first question confronting a potential claimant wishing to seek compensation from an undertaking which has infringed anti-trust law Europe-wide is the court in which Member State has adjudicatory jurisdiction.<sup>115</sup> As such, the first factor is the international jurisdiction of the Member States.

The needs of the common European market have meant that the European legislator has been particularly active in the area of international jurisdiction. As early as 1968, the Brussels Convention on Jurisdiction and the Enforcements of Judgments in Civil and Commercial Matters was adopted by the Member States of the European Community and came into force in 1973. The Brussels Convention was subsequently amended by four accession conventions, and was finally replaced (for fourteen of the then fifteen EC Member States) by Regulation 44/2001 on Jurisdiction and the Recognition and Enforcements of Judgments in Civil and Commercial

<sup>111</sup> Kersting (n 52) 564 (568).

<sup>112</sup> For this reason, Germany, Poland and Slovenia have refused their consent to the Directive's compromise in the Council, cf Council Document 14680/14 ADD 1 = 2013/0185 (COD).

<sup>113</sup> Cf Art 4 S 2, Art 5 (8), Art 6 (9), Art 10 (4) Directive.

<sup>114</sup> This is referred to as *forum shopping*, on the term see Lurger, Thiede, *The International Dimensions of Law* (2015) no 2/13.

<sup>115</sup> The link between implementation of the DADA and the applicable law may only arise indirectly from the choice-of-law rules in some circumstances; namely under Art 3 para 4 Rome I Regulation; Art 14 para 2 Rome II Regulation; Art 14 para 3 Rome II Regulation, Directives must be applied in the form in which they have been implemented in the Member State whose court is seised.

Matters adopted by the EC Council in December 2000. The ‘recast’ of the Regulation entered into force on 1 January 2015 (hereafter Brussels I Regulation).<sup>116</sup> The Regulation, like the earlier Convention, lays down rules on direct jurisdiction applicable in the court of first instance to determine its own jurisdiction, and on the recognition and enforcement of judgments of other Member States of the European Union in which the Regulation applies. In the context of private enforcement with respect to anti-trust damages actions, international jurisdiction of the Member State courts is determined primarily by this Brussels I Regulation (recast). The regulation does not provide specifically for any cartel-related rules and so the general rules must be applied.

*a) General jurisdiction at the place of the defendant’s domicile,  
Art 4 Brussels I Regulation*

The basic rule concerning direct jurisdiction is enshrined in Art 4 Brussels I Regulation, which provides that ‘persons domiciled in a Member State shall, whatever their nationality, be sued in the courts of that Member state.’ The Brussels I Regulation applies whenever the defendant is domiciled in a Member State, regardless of whether or not the claimant is situated in the European Union.)<sup>117</sup> For any undertakings, Art 4 Brussels I Regulation is extended by Art 63 Brussels I Regulation; accordingly, courts are internationally competent to hear an action against a defendant undertaking at the place where the registered headquarters or main branch of the undertaking is situated.

For the following discussion of competent courts in (potentially) other Member States, we have to keep in mind that the all-important paradigm then deviated from is set; when it comes to actions against undertakings which have infringed anti-trust law, it is basically the court of their domicile (their headquarters or main branch) which has jurisdiction to examine the legal and economic aspects of claims for anti-trust damages, as well as related cartel-related agreements.

*b) Jurisdiction for contractual matters, Art 7 no 1 Brussels I Regulation*

An exaggerated preference for the defendant’s domicile does not provide the most appropriate solutions in all situations, actions and claims in cross-border cases, as this mostly takes the defendant’s interests into account. As it seems odd to subjugate the interests of the claimant to

<sup>116</sup> Regulation (EU) No 1215/2012 of the European Parliament and of the Council of 12 December 2012 on jurisdiction and the recognition and enforcement of judgments in civil and commercial matters, OJ 2012 L351, 1 ff.

<sup>117</sup> The rationale for this long-standing rule in favour of the defendant’s domicile was outlined clearly by the CJEU in *Handte v TMCS*, ECLI:EU:C:1992:268 noting that the rule reflects the purpose of strengthening the legal protection of persons established within a particular current national jurisdiction, and rests on the assumption that a defendant can usually best conduct their defence in the courts of their domicile. Another (likely) reason for favouring the defendant over the plaintiff is that the defendant’s assets are most likely at their place of domicile and enforcement against persons or property can thus most easily be effected there. In this way, the rule tends to concentrate both adjudication of the merits and enforcement of the judgment in the same country, thereby avoiding unnecessary procedural complications (which were of course also relieved to great extent by the Brussels I Regulation recast).



those of the defendant in general, the Brussels I Regulation provides for particular alternative jurisdictions if the defendant is to be sued in the courts of a state other than that of their domicile. According to the European legislator, this freedom of choice was introduced in the light of the existence, in certain well-defined cases, of a particularly close relationship between the dispute in question and the court where it might be most convenient to adjudge the matter.

The first exception to the rule on general jurisdiction above is of interest with regard to an undertaking which violates European or national competition law where specific contracts were agreed upon which stipulated that violation of European or national competition law. According to Art 7 no 1 Brussels I Regulation, a ‘person domiciled in a Member State may, in another Member State, be sued ... in matters relating to a contract, in the courts for the place of performance’. The courts at the place where anti-competitive contractual agreements were performed have jurisdiction when it comes to declaring anti-competitive contractual agreements null and void. With regard to the topic chosen here, anti-trust damages under the DADA, we must note that potential claimants will not merely seek a declaration that a contractual agreement is null and void, but possibly also seek damages (as provided by the DADA) instead. This latter action for damages is arguably delictual in nature,<sup>118</sup> and could thus, under Art 7 no 2 Brussels I Regulation, open up the possibility of courts in the places where ‘the harmful event occurred’ having jurisdiction, that is jurisdiction in tort.

A fascinating follow-up problem<sup>119</sup> on the relation between both rules arises here. First, one may argue that the place of jurisdiction in relation to delict also decides on contractual, i.e. non-delictual, claims. The CJEU clearly rejected such annex-jurisdiction with reference to the restrictive interpretation of special jurisdiction in 1988.<sup>120</sup> *Vice versa*, the delict claims in relation to anti-trust violations could also be decided at the place of jurisdiction for contract.<sup>121</sup> The

<sup>118</sup> See *CJEU* 16.5.2013 – C-228/11, *Melzer/MF Global UK Ltd*, ECLI:EU:C:2013:305, no 32-35; *CJEU* 21.6.1978 – 150/77, *Bertrand*, ECLI:EU:C:1978:1431, no 14–16; *CJEU* 17.6.1992 – C-26/91, *Handte*, ECLI:EU:C:1992:268, no 19; *CJEU* 19.1.1983 – C-89/91, *Shearson Lehman Hutton*, ECLI:EU:C:1993:15, no 13; *CJEU* 3.7.1997 – C-269/95, *Benincasa*, ECLI:EU:C:1997:337, no 12; *CJEU* 27.4.1999 – C-99/96, *Mietz*, ECLI:EU:C:1999:202, no 26; *CJEU* 11.6.2002, C-96/00, *Gabriel*, ECLI:EU:C:2002:436.

<sup>119</sup> See Dornis, ‘Von Kalfelis zu Brogsitter – künftig enge Grenzen der Annexkompetenz im europäischen Vertrags- und Deliktsgerichtsstand’ [2014] GPR 352 (353) with further references; Czernich in Czernich, Kodek, Mayr, *Europäisches Gerichtsstands- und Vollstreckungsrecht* (4th edn, 2015) Art 7 EuGVVO no 19; Simotta in Fasching, Konecny, *Kommentar zu den Zivilprozessgesetzen V/1* (2nd edn, 2008) Art 5 EuGVVO no 84 ff.

<sup>120</sup> *CJEU* 27.9.1988 – C-189/87, *Kalfelis*, ECLI:EU:C:1988:459, NB contrary to the view of AG Darmon cf ECLI:EU:C:1988:312. Cf *CJEU* 11.10.2007, C-98/06, *Freeport plc/Olle Arnoldsson*, Slg 2007, I-8319; Geimer, ‘Streitgenossenschaft und forum delicti commissi’ [1988] NJW 2088 (3090); Geimer, Schütze, *Europäisches Zivilverfahrensrecht* (3rd edn, 2010) Art 5 EuGVVO no 222; Simotta in Fasching, Konecny (n 119) Art 5 EuGVVO no 85, 284; agreeing Mankowski in Magnus, Mankowski, *Brussels I Regulation* (2nd edn, 2012) Art 5 no 22.

<sup>121</sup> In favour, for example Kropholler, von Hein, Art 5 EuGVVO no 79, cf on this Spickhoff, ‘Anspruchskonkurrenzen, Internationale Zuständigkeit und Internationales Privatrecht’ [2009] IPRax 128 ff; Engert, Groh, ‘Internationaler Kapitalanlegerschutz vor dem Bundesgerichtshof’ [2011] IPRax 466 with further references; with a different opinion Gottwald, ‘Anmerkung’ [1989] IPRax 272 (274).

latter circumstance was submitted to the CJEU only recently, in the *Brogssitter* case;<sup>122</sup> the Strasbourg judges decided that a claim does not fall outside of Art 7 no 1 Brussels I Regulation just because it is raised on the basis of civil law liability against the other contractual party, but certainly it does ‘where the conduct complained of may be considered a breach of contract, which may be established by taking into account the purpose of the contract.’<sup>123</sup> This would be the case in principle, according to the judges, ‘where the interpretation of the contract which links the defendant to the applicant is indispensable to establish the lawful or, on the contrary, unlawful nature of the conduct complained of against the former by the latter’.<sup>124</sup>

From the perspective of the practitioner on the ground, the decision in *Brogssitter* is questionable, as it could mean that the jurisdiction at the place of the delict under Art 7 no 2 Brussels I Regulation is impeded.<sup>125</sup> If the claimant brings an action for damages, not at the place of jurisdiction for contractual matters under Art 7 no 1 Brussels I Regulation but at the place(s) of jurisdiction for delictual matters under Art 7 no 2 Brussels I Regulation (the latter being a different jurisdiction), then the defendant will only need to claim, in line with *Brogssitter*, that their conduct was contractually justified, or that an interpretation of the contract is certainly necessary to judge on the case, and thus that the court in the place of jurisdiction for contractual matters also has international jurisdiction for delictual claims. In consequence, a number of actions will be rejected at the place of jurisdiction for delict due to the annex competence of the courts at the place of jurisdiction for contract.

### *c) Place of jurisdiction for delictual matters, Art 7 para 2 Brussels I Regulation*

The preference for the place of jurisdiction for contractual matters ultimately fits into a whole series of unfathomable CJEU decisions on special jurisdiction in relation to delictual matters; the system arising from these decisions is predominantly shaped by judge-made law and holds a host of uncertainties for the practitioner.

To start with, Art 7 no 2 Brussels I Regulation stipulates that, in matters relating to torts, delicts or quasi-delicts, a person domiciled in a Member State may sue in another Member State ‘in the court of the place where the harmful event occurred’. The application of this rule is unproblematic in cases where the harmful conduct, that is to say the action eventually leading to the damage, and its result, the damage, are located in the same country. However, the wording is unclear with regard to cases where the place where the wrongful action took place and the place where the resulting damage arose are actually in two countries (delict over a distance). The CJEU held in the *Bier* case<sup>126</sup> that the provision must be understood as covering

<sup>122</sup> CJEU 13.3.2014 – C-548/12, *Brogssitter*, ECLI:EU:C:2014:148.

<sup>123</sup> CJEU 13.3.2014 – C-548/12, *Brogssitter*, ECLI:EU:C:2014:148, no 24 f.

<sup>124</sup> CJEU 13.3.2014 – C-548/12, *Brogssitter*, ECLI:EU:C:2014:148, no 25.

<sup>125</sup> Mansel, Thorn, Wagner; *Europäisches Kollisionsrecht 2014: Jahr des Umbruchs* [2015] IPRax 15.

<sup>126</sup> CJEU 30.11.1976 – 21/76, *Bier*, ECLI:EU:C:1976:166, no 24, cf on this Leible in Rauscher, *EuZPR* (2nd edn, 2011) I Art 5 Brüssel I-VO no 75; Gottwald, *MünchKommZPO* (3rd edn) III Art 5 EuGVO no 53; Simotta in Fasching, Konecny (n 119) V/1 Art 5 EuGVVO no 300 ff; OGH 4 Ob 146/04 f EvBl 2005/24; Thiede, ‘Internationale Persönlichkeitsrechtsverletzungen’ (2010) no 9/10 and recently, for example, CJEU 22.1.2015 – C-441/13 *Hejduk*, ECLI:EU:C:2015:28, no 18.

both the place where the damage occurred and the place where the event giving rise to the damage took place (ubiquity principle) and, as a rationale, referred to the equal proximity of both courts to the wrongful conduct or the infringement sustained.

As mentioned, these two places may, and quite frequently do, coincide, but the rule nevertheless poses problems in cases concerning international divisibility of damage; it was initially the *Shevill* case<sup>127</sup> that demonstrated the disadvantages of this ubiquity principle: following on logically from the *Bier* decision, the CJEU first had to confirm that, in all those cases in which damage was sustained in numerous legal systems, the courts both at the place of conduct and in all places of the damage had international jurisdiction.<sup>128</sup> The CJEU became aware of the possibility of *forum shopping* and, in response, introduced certain limitations on the choice of jurisdiction of the plaintiff; the court held that the tortfeasor could be sued at the place of their wrongful conduct, that is, in their domicile, for all harm caused,<sup>129</sup> or before the courts of each Member State where damage was sustained by the victim. However, in the latter event, the courts of each Member State have jurisdiction solely in respect of the damage caused within their own territory. This technique was dubbed ‘mosaic assessment’ as it requires, where damage is sustained in several Member States, that the laws of all Member States concerned will have to be applied on a distributive basis as tiny pieces, thus only together giving the complete picture of the mosaic of full compensation.

### ca) Place of conduct

Given that courts at the place of the tortfeasor’s conduct have full recognition to decide on the entire case, it is essential to determine which court is that at the place of conduct. In *Shevill*, this jurisdiction had the distinct advantage that the defendant caused the Europe-wide damage only at one place of conduct, namely where it was registered. If this condition is fulfilled, the general definition of the place of conduct as the place at which the defendant caused the harmful event by its actions or omissions suffices. For instance, if an undertaking with a dominant position sells its goods under abusive conditions, and thus excludes third parties from the market,<sup>130</sup> this undertaking undoubtedly acts in this one Member State and the courts of this one Member State have international jurisdiction for the action brought by the third party so excluded.

The question, however, is how to proceed when there is no *one single* place of conduct, for example when horizontal cartel agreements are at issue. If the place of conduct is understood

<sup>127</sup> CJEU 7.3.1995 – C-68/93, *Shevill*, ECLI:EU:C:1995:61, no 32 = IPRax 1997, 111 (Comm Kreuzer, Klötgen 90) = Rev crit DIP 1996, 487 (Comm Lagarde) = ZEuP 1996, 295 (Comm Huber) = 1 ZZP Int (1996) 145 (Comm Rauscher); Simotta in Fasching, Konecny (n 119) V/1 Art 5 EuGVVO no 316.

<sup>128</sup> In the Europe-wide cartels at issue here, therefore, this would also be courts in the Member States where the cartel had a concrete effect on the market.

<sup>129</sup> With a different view Wurmnest, ‘Internationale Zuständigkeit und anwendbares Recht bei grenzüberschreitenden Kartelldelikten’ [2012] EuZW 933 (934) (limitation also of the courts at the place of conduct to the damage that occurred in that state).

<sup>130</sup> Cf, for example, the Case in *OLG Hamburg*, 19.4.2007 – 1 Kart U 5/06, GRUR-RR 2008, 31 (32); Mankowski, ‘Der europäische Gerichtsstand des Tatortes aus Art 5 Nr 3 EuGVVO bei Schadenersatzklagen bei Kartelldelikten’ [2012] WuW 797 (802).

as the place at which the forbidden cartel agreement was concluded, there would only be a clear, single place of conduct in cases where a cartel was concluded just once, or at intervals but always in one particular place, such as at a fair that took place annually in the same city, for instance, and when the cartel participants then confirmed or modified the cartel during this fair every year.<sup>131</sup> Even at first glance, it is obvious that this sort of ‘organised cartel’<sup>132</sup> would be rather rare, so we are left with the question of how to proceed when participants in cartels make their agreements over years in many different places around the world. In that case there is a multitude of places of conduct, and hence there are risks of *forum shopping*, on the one hand, and undue restriction of claimant jurisdictions on the other.

One may argue that the decision to implement the cartel agreement at the registered seat of the cartel participants should be centre-stage, and here again refer to the decision in *Shevill*; in this decision too, the place of conduct was undoubtedly the domicile of the defendant.<sup>133</sup> This leads, however, to a situation where the special jurisdiction under Art 7 no 2 Brussels I Regulation becomes largely redundant; after all, the courts at the domicile of the defendant have international jurisdiction under Art 4 Brussels I Regulation anyway.<sup>134</sup> Some accept this and argue that it is almost impossible precisely to determine the place of the conduct with regard to horizontal cartel agreements, and that the place where the cartel was discussed must be irrelevant from a jurisdictional perspective.<sup>135</sup> Finally, *Shevill* is drawn upon with respect to the mosaic perspective on the place of the result, since this perspective would also apply when there is a multitude of places of conduct and it is argued that, when a cartel is discussed and agreed in various different places, the power of the courts to decide on the case at these different places must be limited to that damage which arose in each state due to the specific agreement that was concluded there.<sup>136</sup>

The last restriction in particular is excessive. If, for instance, it is clear where the cartel participants made their arrangements, the court with jurisdiction there should be competent in respect of all the damage which arose.<sup>137</sup> If no such single, unambiguous location can be determined, it will be necessary to admit that – at least for questions of international jurisdiction – there is not a sufficient link between unlawful conduct and the place of jurisdiction.

<sup>131</sup> Basedow, *FS 50 Jahre FIW* (2010), 129 (139).

<sup>132</sup> Basedow (n 131) 129 (138) thus refers to these kinds of cases as ‘cartels with a solid organisation’.

<sup>133</sup> Cf Mankowski (n 129) 797 (802); Bulst, ‘Internationale Zuständigkeit, anwendbares Recht und Schadensberechnung im Kartelldeliktsrecht’ [2004] *EW S* 403 (405).

<sup>134</sup> Cf F Bydlinski, *Methodenlehre* (2nd edn, 1991) 444: translated here as ‘If a certain interpretation results..., in (the) provision... becoming devoid of purpose and function, then this interpretation shall not be applied.’ In the specific context cf also Mankowski (n 130) 797 (803); cf also Basedow (n 131) 129, 137 f.

<sup>135</sup> *Cooper Tire & Rubber Co. and others v. Shell Chemicals UK Ltd. and others* [2009] *EW HC* 2609 (Comm) [65] (claimant is limited to the place of jurisdiction where the result occurred); in consequence also Bulst (n 1323) 403 (405) (place of conduct only where infringer has its seat).

<sup>136</sup> Basedow (n 131) 129 (140).

<sup>137</sup> With a different opinion Wurmnest (n 129) 933 (934) pointing to further, possible places of conduct.

### cb) Place of damage

According to the interpretation of the CJEU, the so-called place of the damage is the place where the effects of the event triggering liability occur to the detriment of the victim.<sup>138</sup> Since competition law rules serve the proper functioning of the market,<sup>139</sup> logically the place of the damage must then be localised by reference to markets, specifically as the place where the defendant's infringement affected the market.<sup>140</sup>

### d) Jurisdiction in relation to connected claims, Art 8 para 1 Brussels I Regulation

The above discussions clearly demonstrate that the complexity of the jurisdiction issue must not be underestimated in relation to Europe-wide cartels, for instance in cases of horizontal agreements. If there is a large number of defendants who participated in the cartel, it may be that full compensation can only be obtained if each participant undertaking is sued where it has its registered seat or where the relevant impact on the market occurred. The only practical way out of this dilemma is an action in one place of jurisdiction for closely connected claims under Art 8 no 1 Brussels I Regulation. This provision provides that several defendants can be sued together at the court of the state where one of them has their domicile, provided that the claims are so closely connected that it is expedient to hear and determine them together to avoid the risk of irreconcilable judgments resulting from separate proceedings. In other words, practitioners thus have the option of examining the respective national implementations of the DADA (no 49) in the places of general and special jurisdiction where the members of the cartel are based in this respect and of bringing the action against one of the undertakings with its domicile in this legal system as the main defendant, and then to extend the action to all of the other infringers in the cartel under Art 8 no 1 Brussels I Regulation.

In favour of this approach, it may be said that one of the largest claimants of anti-trust damages within the context of the so-called bleach cartel, Cartel Damage Hydrogen Peroxide SA (CDC),<sup>141</sup> took exactly this path; presumably in the light of the claimant-friendly German rules, CDC sued six undertakings (which had already been prosecuted and fined by the European Commission) with registered seats in different Member States,<sup>142</sup> and where only one of which

<sup>138</sup> CJEU 30.11.1976 – 21/76, *Bier*; ECLI:EU:C:1976:166, no 24; CJEU 16.7.2009 – C-189/08, *Zuid-Chemie*, ECLI:EU:C:2009:475.

<sup>139</sup> Bulst (n 133) 403 (406); Mankowski (n 130) 797 (804).

<sup>140</sup> Mankowski (n 12930) 797 (805); with another opinion Mäsch, 'Vitamine für Kartellopfer: Forum shopping im europäischen Kartelldeliktsrecht' [2005] IPRax 509 (516) looking for the centre of financial interests. Cf also *LG Dortmund* 1.4.2004 – 13 O 55/02, EWS 2004, 434 (435) = BeckRS 2010, 02135. The latter view is, however, in clear contradiction to settled CJEU case law, cf only *CJEU* 10.6.2004 – C-168/02, *Kronhofer*; ECLI:EU:C:2004:364, no 19 f.

<sup>141</sup> CDC is a company with its registered seat in Belgium, which has as its object the assertion of actions for damages that are ceded to it by some of the undertakings harmed by the hydrogen peroxide and sodium perborate cartel either directly or indirectly.

<sup>142</sup> The defendants were Akzo Nobel NV based in the Netherlands, Solvay SA based on Belgium, Kemira Oyj based in Finland, Arkema France SA based in France (CDC later withdrew the claim against this defendant), FMC Foret SA based in Spain and Evonik Degussa, which was the only one based in Germany (former defendant and now intervenor to support Akzo Nobel, Solvay, Kemira and Arkema France).

was based in Germany (as the main defendant), jointly for damages before the German Regional Court (*Landgericht*) in Dortmund,<sup>143</sup> and invoked in this respect Art 8 no 1 Brussels I Regulation.

The subsequent actions taken by CDC seem truly astounding from a strategic, litigational perspective, and will be described here with the necessary brevity. After the claim was served on all defendants in the initial proceedings, but before the time had expired for the submission of answers to the claim and the beginning of the oral hearing, CDC dropped the proceedings against the German undertaking (as main defendant) on the basis of a settlement. The Regional Court of Dortmund<sup>144</sup> was thus confronted with the question of whether Art 8 no 1 Brussels I Regulation is also applicable when the main defendant is no longer being sued at its place of domicile by the claimant and referred this question to the CJEU. Although it was rather dubious in the light of the prior *Melzer* case<sup>145</sup> – after all, good arguments can be found for denying the competence of a court based on the association of claims when the main defendant is no longer part of the proceedings<sup>146</sup> – the CJEU accepted the German court as internationally competent to adjudicate on the matter.<sup>147</sup>

## 2 Applicable Law

The next step in our international scenario relates to the applicable substantive private law. In order to determine which state's substantive law governs the dispute at hand, the competent court must determine which choice-of-law rule applies where an undertaking violates European or national competition law. Then, on that basis, the court must decide which State's private law to apply. In other words, after the court has selected the applicable choice-of-law rule and has made the choice between the 'competing' substantive Member State's laws, it can proceed to determine the substantive outcome on the basis of the chosen law (and, of course, the evidence presented by the parties).<sup>148</sup>

<sup>143</sup> *LG Dortmund*, 29.4.2013 – 13 O (Kart) 23/09, EuZW 2013, 600 = NZKart 2013, 472.

<sup>144</sup> *LG Dortmund*, 29.4.2013 – 13 O (Kart) 23/09, EuZW 2013, 600 = NZKart 2013, 472.

<sup>145</sup> *CJEU* 16.5.2013 – C-228/11, *Melzer/MF Global UK Ltd*, ECLI:EU:C:2013:305; cf on this with further references Thiede, Sommer (n 105) 175 (184).

<sup>146</sup> Cf in detail Harms, 'Der Gerichtsstand des Sachzusammenhangs bei kartellrechtlichen Schadensersatzklagen' [2014] EuZW 129 (130 ff).

<sup>147</sup> *CJEU* 21.5.2015 – C-352/13, *CDC v Akzo Nobel*, ECLI:EU:C:2015:335.

<sup>148</sup> Notwithstanding the explanations with respect to implementation of the Directive in no 49, skipping the test of choice-of-law allows the claimant to choose a court and thereby the substantive law of a specific jurisdiction which favours them as it, for example, awards significant damages or has a particularly advantageous system of evidence. In other words, the claimant may sway the substantive legal entitlements to their own advantage and, accordingly, to the disadvantage of their opponents. If this was permitted, the law would not serve a neutral and predictable mediatory function between the parties, and would in essence be unfairly biased against the defendant. The choice-of-law rules, at times referred to as 'meta-law' insofar as they are laws about law, prevent this kind of forum shopping by parties by rendering only one national legal system exclusively applicable to the case at hand, regardless of where the claim is litigated and which court is deemed internationally competent. By basing their decisions as to which law is applicable to cases with a foreign element on the same choice-of-law rules, all European courts in whichever national jurisdiction are thus ultimately referring to the same substantive law.



With a view to the introductory cases above, it seems to be obvious that undertakings engaging in anti-competitive activities, in terms of economic size and impact, mostly operate in the whole European internal market. As a result, discussions on the choice-of-law rules nurse fears of a fragmentation of applicable law; just as in the realm of international jurisdiction, a ‘mosaic assessment’ seems possible.<sup>149</sup> At first glance, Art 6 para 3 lit a Rome II Regulation<sup>150</sup> seems to prove the point, as this regulation stipulates that the law applicable to non-contractual obligations arising out of a restriction of competition is the law of the country where the market is affected. The apprehension in practice is then constructed along the following lines: assuming that one Member State’s court is competent to judge the full European violation of competition law, under art 6 para 3 lit a Rome II Regulation each law at the place(s) of anti-competitive actions must be applied. However, the latter law(s) only have relevance concerning the impact of that action on the markets of the Member State. Where damage is sustained in several Member States, the laws of all Member States concerned will have to be applied on a distributive basis as tiny pieces which only reveal the full picture of the mosaic if seen together, ideally adding up to full compensation. As a result, the competent Member State’s court would have to assess whether and to what extent harm occurred in the respective Member State, and how such harm can be indemnified there. Bearing in mind the differences in each jurisdiction – which need not disappear, as this is a minimum standard Directive – as well as divergent codification techniques, such a Herculean task should not be left to judges. Some raise doubts as to whether this standard of factual and legal accuracy could ever be met in practice.<sup>151</sup> It is argued, as a practical alternative, that parties might bring their action solely in respect of the damage caused in the market of one Member State’s territory. Of course, this way the aggrieved party will either fall short of full compensation or will have to pursue their claims in a number of courts throughout Europe, which would then clearly miss the goal set by art 3 DADA.

The fears appearing in the discussions are mostly unfounded. While Art 6 para 3 lit a Rome II Regulation may initially raise alarm with regard to a mosaic assessment, Art 6 para 3 lit b Rome II Regulation provides a solution to be commended for those fields where a mosaic assessment is still in play. According to this provision, where the market is affected in more than one country, the person seeking compensation for damage (who sues in the court of the domicile of the defendant) may choose to base their claim on the law of the court seised, provided that the market in that Member State is amongst those directly and substantially affected by the restriction of competition out of which the non-contractual obligation on which the claim is based arises. In other words, where private parties sue for damage caused by a sizable European cartel, they may choose the law at the domicile of one of the cartelists as the law applicable to the anti-competitive action in the rest of the world.

<sup>149</sup> Becker, Kammin, ‘Die Durchsetzung von kartellrechtlichen Schadensersatzansprüchen: Rahmenbedingungen und Reformansätze’ [2011] *EuZW* 503 (507); Würmnest (n 129) 933 (938).

<sup>150</sup> Regulation (EC) No 864/2007 on the law applicable to non-contractual obligations, OJ 2007 L199, 40.

<sup>151</sup> Koch, Thiede (n 36) no 8.

## VI Summary

The DADA will provide for change in several Member States; national liability laws will at least undergo amendment in the specific sub-areas discussed in this paper. The European legislator aspired, on the one hand, to avoid hindering successful public prosecution by the European and national competition authorities and, on the other, to create real incentives for private actions for damages against the infringers. The former aspect explains the somewhat odd rules with respect to whistle-blowers and leniency programmes, the latter the extensive concessions towards potential claimants, for instance in the presumption of damage and the binding effect of decisions handed down by authorities. In particular, this binding effect of decisions by authorities facilitates follow-on claims to a hitherto unknown extent, so all practitioners should be advised to keep track of the decisions rendered by competition authorities very carefully – and be ready to let corresponding follow-on claims succeed them.

With regard to such actions, the international dimensions must never be neglected. If a Europe-wide cartel is at issue, claimants have a range of options to improve their position if they take the different implementations of the Directive in the various Member States into account and choose a place of jurisdiction and applicable law accordingly. If a group of infringers are sued, the claimant should weigh up which Member State's law appears particularly favourable and bring the claim against the main defendant domiciled there.